



# AYESHA

## Contact



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Dubai,UAE

## Education

- Punjab Lahore, Pakistan

**government girls high school**

## Skill

Sales souvenirs

Sales Perfume

Sales expertise

Customer service

Sales enhancement techniques

Sales promotions

Sales augmentation

Sales planning & mindset

Sales Strategies

## Language

English, Urdu, Arabic, Hindi

## Profile

Highly motivated and organized individual with proven experience in customer service and sales. Excellent communication skills and a passion for providing exceptional customer experiences. Eager to contribute to a dynamic team and drive sales of souvenirs. Proficient in handling cash transactions and maintaining inventory.

## Experience

### Cozy kabana Cafe (JAN/2018-JAN/2020)

- (Senior waitress as a order taker) in oud metha
- Demonstrated excellent customer service skills.
- Worked in a busy environment and managed to handle high volumes of niorders.
- Provided recommendations to customers on food and drink.
- Regularly checked on customers to ensure satisfaction.
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### Wood & Copper novelties & gifts (JAN/2020-I currently work here)

- (As a sales) in souk madinat Jumeirah
- Created and delivered presentations to potential customers to explain the value of our products and services.
- Utilized product knowledge and sales techniques to maximize customer satisfaction and sales goals.
- Managed customer inquiries, complaints, and requests in a timely and professional manner.
- Developed and implemented successful sales strategies to increase revenue.
- Built relationships with clients by providing excellent customer service.
- Demonstrated strong communication and interpersonal skills to ensure customer satisfaction.
- Assisted in training and overseeing new sales staff members.
- Consistently achieved monthly sales targets and exceeded company expectations.
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